STATE OF NORTH DAKOTA BISMARCK, NORTH DAKOTA

REPORT OF EXAMINATION

OF

NORTH DAKOTA INSURANCE GUARANTY ASSOCIATION BISMARCK, NORTH DAKOTA

AS OF DECEMBER 31, 2019

STATE OF NORTH DAKOTA INSURANCE DEPARTMENT

I, the undersigned, Commissioner of Insurance of the State of North Dakota do hereby certify that

I have compared the annexed copy of the Report of Examination of the

North Dakota Insurance Guaranty Association

Bismarck, North Dakota

as of December 31, 2019, with the original on file in this Department and that the same is a correct transcript therefrom and of the whole of said original.

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IN WITNESS WHEREOF, I have hereunto set my hand and affixed my official seal at my office in the City of Bismarck, this _____ day of

December, 2020.

Jon Godfread

Insurance Commissioner

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Bismarck, North Dakota November 24, 2020

Honorable Jon Godfread Commissioner of Insurance North Dakota Insurance Department 600 East Boulevard Avenue Bismarck, ND 58505

Dear Commissioner:

Pursuant to your instructions and statutory provisions, an examination has been made of the books, records and financial condition of

North Dakota Insurance Guaranty Association

Bismarck, North Dakota

The North Dakota Insurance Guaranty Association, hereinafter referred to as "the Association", was last examined as of December 31, 2014, by representatives of the North Dakota Insurance Department, hereinafter referred to as "the Department".

SCOPE OF EXAMINATION

This examination was a financial examination conducted in accordance with North Dakota Century Code ("N.D.C.C.") §§ 26.1-42.1-11 and 26.1-03-19.3 and observed guidelines and procedures contained in the NAIC *Financial Condition Examiners Handbook*. The examination was conducted to determine the Association's financial condition, its compliance with statutes, and to review it corporate affairs. This statutory examination covers the period from January 1, 2015, to December 31, 2019, including any material transactions and/or events occurring subsequent to the examination date and noted during the course of this statutory examination.

STATUS OF PRIOR EXAM FINDINGS

The Association had no exam findings in the previous examination.

STATUS OF PRIOR EXAM FINDINGS

No material subsequent events were noted.

HISTORY

<u>General</u>

The Association was created on July 1, 1971, under the provisions of N.D.C.C. § 26.1-42, as a nonprofit, unincorporated legal entity. N.D.C.C. § 26.1-42 was repealed and reenacted as N.D.C.C. § 26.1-42.1 effective August 1, 1999. The purposes of the Association are: (1) to provide a method of payment for certain claims against insolvent insurance companies, (2) to avoid financial loss to claimants or to policyholders, (3) to assist in the detection and prevention of insurer insolvency, and (4) to provide an association to assess the cost of such protection among insurers.

All insurers, excluding county mutual insurance companies, licensed to transact in this state any kind of insurance for which coverage is provided under N.D.C.C. § 26.1-42.1-01 are members of the Association.

The Association is exempt from federal income taxes under the provisions of the Internal Revenue Code Section 501(c)(6).

Board of Directors

The Plan of Operation provides that the Board shall consist of seven persons who shall be selected by member insurers, subject to the approval of the Commissioner.

The Plan of Operation specifies that the annual meeting of the Board of Directors is to be held on the fourth Tuesday in April of each year unless the Board shall designate some other date. At each annual meeting the Board shall review outstanding contracts with Servicing Facilities, review operating expenses and covered claim costs for the purpose of determining if an assessment or refund of a prior assessment would be appropriate, and review and consider any other matters it may deem appropriate.

Special meetings may be called by the Chairman of the Board and shall be called at the request of any two members of the Board of Directors upon five days written notice mailed to each Board member.

The Board of Directors held an Annual Meeting in compliance with the Plan of Operation in each of the years covered by this statutory examination. There were no special meetings held during the period under examination.

Directors duly elected and serving at December 31, 2019, together with their business affiliations are as follows:

Name	Term Expires	Business Affiliation	
William Folendorf	2020	Tri-State Ltd (Retired)	
Kristi Schlosser Carlson	2020	Farmers Union	
Chris Oen	2020	Nodak Insurance	

Rob Hovland	2021	Center Mutual
Tony Burbach	2021	Dakota Fire
Hank Prien	2022	American Family
Dean Richter	2022	State Farm

Officers

Pursuant to the Plan of Operation, the Board shall elect a Chairman and such other officers as may seem to be desirable from among its members. Each officer shall hold office for a period of one year.

Officers serving at December 31, 2019, were as follows:

<u>Name</u>	<u>Title</u>
Rob Hovland	Chairman
William Folendorf	Treasurer
Kristi Schlosser Carlson	Secretary

Committees

An Investment Committee held 67 meetings during the period under review. Members of the Investment Committee as of December 31, 2019, were as follows:

Rob Hovland William Folendorf Jeff Cahill

The minutes disclose that the Investment Committee gave prior approval for all investments acquired during the period under review.

Corporate Records

Plan of Operation

The Plan of Operation was amended in 2016 to incorporate the Association's Investment Policy statement as Exhibit 1. No other amendments were made during the period under review.

Board of Directors and Committee Minutes

The minutes of the Board of Directors and Investment Committee for the period under examination were read.

The minutes of the various meetings indicate that meetings were well attended and held in accordance with the Plan of Operation.

ASSESSMENTS

N.D.C.C. § 26.1-42.1-05 provides the Association with authority to assess member insurers amounts necessary to pay covered claims of insolvent insurers, the expenses of handling covered claims subsequent to insolvency and other expenses authorized by N.D.C.C. § 26.1-42.1. Each member insurer assessment must be in the proportion that the net direct written premiums of the member insurer for the preceding calendar year bears to the net direct written premiums of all member insurers for the preceding calendar year. A member insurer may not be assessed in any one year an amount greater than two percent of that member insurer's net direct written premiums for the calendar year preceding the assessment.

The Association did not make any assessments during the period under examination. The Association used funds from its operating expense account for the payments of claims and expenses for insurers determined to be insolvent during the period under examination.

ESTATE DISTRIBUTIONS

The Association has a priority claim over general creditors of an insolvent insurer. The amount of the priority claims is equal to the claims paid by the Association pursuant to the Act. Net distributions received from liquidators totaled \$194,709 during the period under review.

CLAIMS

N.D.C.C. § 26.1-42.1-02(5) defines a covered claim to mean an unpaid claim, including one for unearned premiums, within the coverage of an insurance policy issued by an insurer if the insurer becomes insolvent after August 1, 1999. The claimant or insured must be a resident of this state at the time of the insured event or the insured property must be permanently located in this state. Under N.D.C.C. § 26.1-42.1-05(1) the Association is obligated to pay as follows:

- 1. An amount not exceeding \$10,000 per policy for a covered claim for the return of unearned premium.
- 2. An amount not exceeding \$300,000 per claim for all other covered claims.

Claim settlement proposals of \$50,000 or more are required to have Board of Director approval.

The following is a schedule of loss and loss adjustment expense payments and unearned premium payments by insolvency for the period under examination:

Insolvency	Claims		Adjusting		Unearned Premiums		Total	
Lumberman's Insurance Company	\$	0	\$	53.34	\$	0	\$ 53.34	
Total	\$	0	\$	53.34	\$	0	\$ 53.34	

The following schedule discloses the estimated reserves established by the Association at December 31, 2019, for all pending claims:

Insolvency	Loss Reserve	LAE Reserve	Total
Home Insurance Company	\$63,384	\$21,000	\$84,384
Ulico Insurance	1,500	0	1,500
Red Rock Insurance Company	. 1	0	1
Totals	\$64,885	\$21,000	\$85,885

MANAGING SECRETARY

The Plan of Operation provides that the Association may engage a Managing Secretary to carry out directives established by the Board of Directors.

The minutes show that the Board entered into a contract with a Managing Secretary, Jeff Cahill, during each of the years under review. All of the contracts had a term of one year. The agreement in effect at December 31, 2019, took effect on June 1, 2019, and was renewed at the May 6, 2019, annual meeting.

TREASURER

The Plan of Operation, Section 3, provides that the Board may employ such person, firms or corporations to perform such administrative functions as are necessary for the Board's performance of the duties imposed on the Association.

The minutes show that the Board entered into a contract with the Treasurer, William Folendorf, during each of the years under review. All of the contracts had a term of one year. The agreement in effect at December 31, 2019, took effect on June 1, 2019, and was renewed at the May 6, 2019, annual meeting.

ACCOUNTS AND RECORDS

The Association prepares its financial statements on the modified cash-basis of accounting which uses both cash-basis and accrual basis accounting.

The records of the Association consist of a general ledger, corporate records, and subsidiary records necessary for the preparation of the financial statements and supplementary data. Certain accounting records are manually maintained; however, the Association purchased the Western Guaranty Fund Services (WGFS) software in 2019 to manage claims and generate accounting reports. The Association moved to WGFS from Information Systems Unlimited effective July 1, 2019.

FINANCIAL STATEMENTS

The financial statements section includes the following:

Statement of Assets, Liabilities and Fund Balance, December 31, 2019

Statement of Activities and Changes in Fund Balance for Year 2019

Statement of Activities and Changes in Fund Balance - Inception through December 31, 2019, Broken Down by Insolvency

These financial statements are based on the statutory financial statements filed by the Company with the North Dakota Insurance Department and present the financial condition of the Company for the period ending December 31, 2019. The accompanying comments on financial statements reflect any examination adjustments to the amounts reported in the annual statement and should be considered and integral part of the financial statements.

North Dakota Insurance Guaranty Association Statement of Assets, Liabilities, and Fund Balance December 31, 2019

Assets: Cash and Cash Equivalents Long Term Certificates	\$ 121,427 6,452,019
Total Assets	\$ 6,573,446
Liabilities and Fund Balance: Fund Balance	\$ 6,573,446
Total Liabilities and Capital	\$ 6,573,446

North Dakota Insurance Guaranty Association Statement of Activities and Changes in Fund Balance for the Year Ended December 31, 2019

Revenue:		
Interest Income	\$	138,490
Bond Amortization		158,052
Profit of Loss on Investments		(50)
Liquidation Refunds		93,651
Total Revenue	\$	390,143
Expense:		
Legal Expense	\$	2,508
Travel		2,032
Insurance Expense		11,905
Outside Services, ISU		735
Membership Fees		37,464 575
Supplies & Equipment Postage & Express		404
Telephone & Internet		3,448
Rent		1,632
Managing Secretary Fee		41,500
Accounting Fees		22,425
Audit Examination Expense		6,950
Investment Expense		70
Total Expense	\$	131,648
Fund Balance, Beginning of the Year	•	3,314,951
Net Income		258,495

Fund Balance, End of the Year

\$ 6,573,446

	Manchester Ins. Co.	Reserve Ins. Co.	Proprietors Ins. Co.	Security Casualty Ins.	Excalibur Ins. Co.	Aspen Ins. Co.	S&H Ins. Co.	ldeal Ins. Co.	Early American Ins.	Union Indemnity
Revenue										
Assessments interest Income	\$1,792	\$11,508			\$17,800 371	\$28,576 1,360	\$13,151 4,520	\$483,857 35,570	\$309,730 27,832	\$24,727 1,577
Liquidation Refunds	1,003	7,833	\$833	\$5,090	11,311	16,182	4,400	258,005	259,668	2,006
Total Revenue	\$2,795	\$19,341	\$833	\$5,090	\$29,482	\$46,118	\$22,071	\$777,432	\$597,230	\$28,310
Expense										
Claims Adjusting Paid Unearned Premiums	\$2,728	\$ 2,616 5,921	\$171 599	\$3,735 1,006	\$13,407 2,141	\$ 6,640 1,978 6,866	\$ 3,204 19 972	\$412,183 176,348 4,340	\$184,430 68,962	\$ 757 105 5,192
Operating Expenses Refund of Assessments	201	631	63	350	253	698	205	15,233	5,455	116
Total Expense	\$2,929	\$ 9,168	\$833	\$5,091	\$15,801	\$16,182	\$ 4,400	\$608,104	\$258,847	\$ 6,170
Fund Balance	\$ (134)	\$10,173	\$ 0	\$ (1)	\$13,681	\$29,936	\$17,671	\$169,328	\$338,383	\$22,140

	American Fidelity	lowa National	Great Global	Glacier Ins. Co.	Carriers Ins. Co.	Transit Casualty	Midland Ins. Co.	Allied Fidelity	Integrity Ins. Co.	Mission National
Revenue										
Assessments Interest Income Liquidation Refunds	\$237,377 9,310 65,686	\$ 842,479 279,397 1,453,551	\$1,086,195 26,588 1,145,707	\$723,724 30,945 252,844	\$198,937 4,816 250,264	\$125,932 5,962 297,255	\$ 12,980 661 8,965	\$ 79,880 204 79,335	\$61,907 1,858 73,528	\$ 99,861 4,559 36,543
Total Revenue	\$312,373	\$2,575,427	\$2,258,490	\$1,007,513	\$454,017	\$429,149	\$ 22,606	\$159,419	\$137,293	\$140,963
Expense										
Claims Paid Adjusting Paid Unearned Premiums	\$ 84,588 7,655 53,215	\$ 469,123 314,503 322,564	\$1,000,607 370,273	\$358,824 131,496	\$151,088 50,738 69,682	\$ 220,808 128,200	\$ 31,733 3,305	\$ 92,650 4,513	\$39,116 34,381 251	\$ 4,145 18,898
Operating Expenses Refund of Assessments	1,796	97,360	41,903	9,796	8,292	14,410	5,169	2,915	5,947	691
Total Expense	\$147,254	\$1,203,550	\$1,412,783	\$500,116	\$279,800	\$ 363,418	\$ 40,207	\$100,078	\$79,695	\$ 23,734
Fund Balance	\$165,119	\$1,371,877	\$ 845,707	\$507,397	\$174,217	\$65,731	\$(17,601)	\$59,341	\$57,598	\$117,229

4	Mission Ins. Co.	Edison Ins. Co.	American Mutual	Reliance Ins. Co.	Phico Ins. Co.	United Community	Legion Insurance	Lutheran Benevolent	Home Insurance	American Eagle	Lumber- man's Ins. Co.
Revenue											
Assessments Interest Income Liquidation Refunds											
Liquidation Returns	\$1,647	\$ 23,225		\$ 239,615	\$ 597,407	\$ 2,686	\$ 477,339			\$ 6,558	\$ 3,378
Total Revenue	\$1,647	\$ 23,225		\$ 239,615	\$ 597,407	\$ 2,686	\$ 477,339			\$ 6,558	\$ 3,378
Expense Claims Paid Adjusting Paid Unearned Premium Operating Expenses Refund of Assessments	\$ 838	\$ 47,321 7,636 29,589 3,985	15,116	\$ 47,500 198,477 64,036	\$ 398,482 253,853 20,678 85,529	\$ 469 4,982	\$ 283,711 133,264 11,524 84,757	\$1,787 22	\$ 3,705	\$ 18,245 2,086 11	\$ 3,554
Total Expense	\$ 838	\$ 88,531	\$ 15,116	\$310,013	\$ 758,542	\$ 5,451	\$513,256	\$ 1,809	\$ 3,705	\$ 20,342	\$ 3,554
Fund Balance	\$ 809	\$(65,306)	\$ (15,116)	\$(70,398)	\$(161,135)	\$(2,765)	\$(35,917)	\$(1,809)	\$(3,705)	\$ (13,784)	\$ (176)

	Operating Expenses	Totals			
Revenue					
Assessments Interest Income Liquidation Refunds	\$ 70,636 5,171,891 25,000	\$ 4,431,049 5,607,423 5,606,861			
Total Revenue	\$ 5,267,527	\$ 15,645,333			
Expense					
Claims Paid Adjusting Paid Unearned Premium Operating Expenses Refund of Assessments	\$ 2,312,038	\$ 3,875,381 1,919,483 534,969 2,781,520			
Total Expense	\$ 2,312,038	\$ 9,111,353			
Fund Balance	\$ 2,955,489	\$ 6,533,980			

^{*}This schedule is prepared on the cash basis of accounting and excludes \$39,466 in excess investment market value over book value that is included on the balance sheet.

COMMENTS TO THE FINANCIAL STATEMENTS

Cash and Cash Equivalents

Cash and money market deposit account balances on deposit at December 31, 2019, consisted of the following items and amounts:

Wells Fargo Bank, Bismarck, ND Wells Fargo Investment Advisors Bismarck, ND	\$	31,554 89,873
Total	\$ -	121.427

Long Term Certificates

The foregoing amount is the same as the amount reported by the Association in its financial statements for the period ended December 31, 2019. The following schedule discloses Certificates of Deposit owned by cost and market value as of December 31, 2019:

Description	Actual Cost	Market Value
Certificates of Deposit	6,412,553	6,452,019
Total	\$ 6,412,553	\$ 6,452,019

The Association generally invests in bonds of the U.S. government or its agencies, or in negotiable certificates of deposit. All bonds and long-term certificates were investment grade at December 31, 2019.

The Association values its long-term certificates at market value. At December 31, 2019, all investments, including long-term certificates, were held in a custodial account with Wells Fargo Advisors, LLC that met the requirements of N.D. Admin Code §45-03-23-02.

FUND BALANCE

Members' equity at December 31, 2019, was determined by this examination to be in the amount of \$6,573,446 or the same amount reported by the Association in its financial statement as of December 31, 2019.

CONCLUSION

The financial condition of the North Dakota Insurance Guaranty Association, Bismarck, North Dakota, as of December 31, 2019, as determined by this examination is summarized as follows:

Total Assets

\$6,573,446

Total Fund Balance

\$6,573,446

In addition to the undersigned, Supervising Examiner Colton Schulz, CFE, CFE (Fraud) participated in this examination.

The examiners express their appreciation for the courteous cooperation and assistance given them by the Managing Secretary and the Treasurer of the Association during the course of this examination.

Respectfully submitted,

Matt Fischer, CFE Chief Examiner

N.D. Insurance Department